

**LITIGATION AND  
ALTERNATIVE  
DISPUTE  
RESOLUTION**





## Litigation and Alternative Dispute Resolution

The Litigation and Alternative Dispute Resolution practice group is recognized both within our firm and with our clients for its focus on dispute avoidance through its close involvement, participation, monitoring and follow-up with the other relevant areas of the firm and the firm's clients in their day-to-day dealings and businesses. We work closely with all other practice groups to ensure clients receive a complete advisory service that allows to identify legal risks in any given operation or deal, the severity of these risks and the appropriate precautionary measures. Our practice group is a strong believer on investing in legal risk management and conflict prevention, as litigation is not ultimately in our client's best interests. We advise clients in the review and audit of documents related to commercial and credit transactions of companies and individuals (e.g. purchase agreements, purchase orders, securities, etc.) for strengthening their effectiveness in trial; analysis and improvement of operational protocols to reduce risks derived from the lack of payment and/or delivery of products or services; in mediation and conciliation procedures that precede a

judicial case or arbitration process; enforcement and implementation of collection strategies and out-of-court contractual compliance; general counseling and representation in litigation, enforcement of agreements, securities, penalties, among others. In addition to dispute avoidance and legal risk management, we assist clients in the analysis of feasibility of any type of civil, commercial, administrative, insolvency and constitutional (amparo) cases. We also represent our clients in disputes deriving from agreements, commercial relationships, public bidding processes, leases, promissory notes, bankruptcy and restructuring cases, mortgages and civil cases. Also, we represent clients as party counsel in complex arbitration cases. We provide assistance in the recognition and enforcement of resolutions rendered abroad in accordance with Mexican Law and international principles and prepare legal analysis as experts in Mexican Law, either for judicial or arbitration procedures being handled abroad.



## Industries we serve

The Litigation and Alternative Dispute Resolution team serves companies and individuals of any industry, mainly construction, manufacturing, services, logistics, energy, transport and telecomm, among others.

## REPRESENTATIVE EXPERIENCE

- » We represented a banking client in one of the largest oil services provider's bankruptcy process, resulting in a multi-million US\$ credit recognition for the client.
- » We represented a large international real estate developer in litigation to collect a sizeable commission arising from the sale of real estate property in Monterrey.
- » We defended one of the world's largest international consulting firms in a civil judicial case involving multi-million US\$ damages indemnification.
- » We advised several banking institutions in their liquidation process, and collaborated with the Instituto para la Protección al Ahorro Bancario (IPAB), as external legal counsel in the transferring and liquidation of assets, coordinating real estate auctions and due-diligences in connection with legal status of the properties
- » We participated in commercial arbitrations before International Chamber of Commerce (ICC), Centro de Arbitraje de México (CAM), Mexican Chamber of Commerce (CANACO) and International Centre for Dispute Resolution (ICDR-AAA), and have conducted enforcement procedures of arbitration awards before judicial authorities.
- » We represented clients in judicial procedures regarding civil, commercial and family law matters, in Mexico City and in several states of Mexico, including cooperation in international judicial procedures and enforcement of foreign judgments in Mexico.
- » We represented clients in a multi-million estate judicial procedure

## REPRESENTATIVE EXPERIENCE

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- being handled simultaneously in Mexico, USA, and Canada.
- » We participated in several shareholder disputes.
  - » We advised on family law and comparative law matters, including international succession procedures and planning, child abduction procedures, and analysis of civil and commercial agreements.
  - » We participated in several insolvency and bankruptcy processes before federal courts, as well as out-of-court restructuring transactions, representing creditors and participating in the negotiation process of creditors agreements.
  - » Representation of foreign shareholders in a shareholders dispute of a Spanish international retail distribution company and its subsidiaries, focusing on legal-risk management advise to all companies during this process for further dispute avoidance and/or claims, as well as taking a firm standing and defense in all proceedings initiated before the civil courts against the different companies (nullity, accountability of administrators, etc.) with favorable results for the company.



## Our Litigation and Alternative Dispute Resolution Team

The Litigation and Alternative Dispute Resolution team is conformed by attorneys with extensive experience that participate in renown associations of the legal arena in Mexico, capable of efficiently providing prompt response to our clients' needs. Also, this group is member of the Ilustre y Nacional Colegio de Abogados de México, of the Barra Mexicana de Abogados, of the International Chamber of Commerce and of the International Bar Association.

### Alfonso López-Lajud

Alfonso heads the Civil and Commercial Litigation and Alternative Dispute Resolution practice and has wide experience representing clients in complex litigation cases before federal and local courts throughout Mexico and handling international arbitration cases in the oil & gas and automotive industries. Alfonso is also part of the Energy Industry Group, as dispute resolution specialist in that sector. He has ample experience in constitutional remedy (amparo) and has participated in international legal proceedings, rendering expert witness opinions and affidavits on Mexican Law. With more than 18 years of experience practicing law, Alfonso advised several banking institutions in their liquidation process, and collaborated with the Instituto para la Protección al Ahorro Bancario (IPAB), as external legal counsel in the transferring and liquidation of assets, coordinating real estate auctions and due-diligences in connection with legal status of the properties. His practice includes participation in several insolvency, restructuring and bankruptcy proceedings before Mexican courts, as well as out-of-court restructuring transactions.

## Contact

**Alfonso López-Lajud** – Partner  
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## Who we are

Sánchez Devanny is a leading Mexican law firm that provides full-service legal advice both to Mexican and international clients.

## More than attorney-client services

We build enduring client relationships that go beyond individual service contracts because we make every effort to understand our clients' businesses and expectations, to serve as an ally, and to provide complete, accessible and personalized advice. As a testament to these efforts, we continue to advise clients today who have trusted us with their legal matters since the firm was founded in 1996.

## Experience and creativity

Throughout the firm, we take pride in serving our clients with a combined approach of experience and creativity because we recognize that when you know how things are done it is easier to think outside the box. Our partners offer a wealth of experience, including in prior roles as in-house counsels at global companies and government agencies, and key roles within international law firms.

With offices in Mexico City, Monterrey, and Querétaro, as well as several strategic alliances worldwide, the firm is well-positioned to quickly and efficiently represent and respond to clients' needs, shortening the distance between us and our clients. Our services are delivered in an efficient, professional, cost effective and timely manner, keeping always in mind that, as lawyers, we are business facilitators for our clients and must maintain a proactive and preventive approach.

## Location

### México City:

Av. Paseo de las Palmas #525 Piso 6  
Col. Lomas de Chapultepec, 11000  
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### Monterrey:

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### Querétaro:

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Sánchez Devanny provides legal services in the areas of Corporate and M&A; Corporate and Project Finance; International Trade and Customs; Real Estate, Infrastructure and Hospitality; Tax; Labor, Social Security and Immigration; Corporate Governance and Regulatory Compliance; Energy and Natural Resources; Environmental; Life Sciences; Intellectual Property, Entertainment and Sports Law; Litigation and Alternative Dispute Resolution; Antitrust; Capital Markets; Private Wealth Management and Estate Planning; Administrative Strategic Litigation and Data Privacy and Information Technology to both public and private clients, especially in the automotive, retail, pharmaceutical, manufacturing, real estate and energy industries among others.